

Message Text

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PAGE 01 QUITO 07161 042242Z

63

ACTION ARA-10

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----- 056271

R 042133Z OCT 76
FM AMEMBASSY QUITO
TO USDOC WASHDC
INFO SECSTATE WASHDC 1804

UNCLAS QUITO 7161

E.O. 11652: N/A
TAGS: BEXP, EC
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 331/01/PO001

2. 100476

3. D. BOLTON

4. 331 ECUADOR

5. I Y TELEVISION PRODUCTION

6. A. CABLE--
B. LUIS GRANDE JEAN
GENERAL DIRECTOR
C. GRAND JEAN
TELEVISION PRODUCTIONS
SUECIA 236
QUITO, ECUADOR
OR
A. CABLE--
B. D. BOLTON
COMMERCIAL OFFICER
C. UNITED STATES EMBASSY
QUITO, ECUADOR

7. TEL 247491
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PAGE 02 QUITO 07161 042242Z

8. --

9. 101

10. 3537149 INDUSTRIAL TRUCKS (TANKERS)

3537283 SPARE PARTS

DESPERATELY NEEDED ELECTRICAL GENERATING PLANT IS READY TO BEGIN OPERATION OUTSIDE OF QUITO; HOWEVER, FUEL SUPPLY IS A PROBLEM AS IT MUST BE TRANSPORTED FROM ESMERALDAS ON THE COAST OVER THE MOUNTAINS TO QUITO. THIS WILL CREATE A STRAIN ON THE ALREADY BARELY ADEQUATE TANKERS SUPPLYING THE GASOLINE STATIONS. INECEL (NATIONAL ELECTRICAL COMPANY) HAS ANNOUNCED A CALL FOR BIDS ON THIS TRANSPORTING SERVICE (INECEL HAS NO DESIRE TO BUY TANKERS DIRECTLY).

GRAND IS INTERESTED IN PURCHASING 15 SINGLE UNIT TANKERS OF APPROXIMATELY 5,000 GALLONS EACH IN REPLY TO THIS BID, ALSO NECESSARY SPARE PARTS. DUE TO THE RUGGED TERRAIN MORE THAN 5,000 GALLONS WOULD STRAIN THE ENGINE. AS THE TANKER WILL BE CARRYING NO. 6 DIESEL FUEL IT IS AN ABSOLUTE REQUIREMENT THAT TRUCKS BE EQUIPPED WITH A HEATING UNIT THAT CAN PUMP OUT THE FUEL AT 40 DEGREES C (95 DEGREES F). GRAND IS WORKING WITH ASSOCIATES WHO HAVE EXPERIENCE IN TRANSPORTING FUEL WITH YPF (OIL COMPANY) IN ARGENTINA. PLEASE QUOTE CIF GUAYAQUIL PRICES. DUE TO BID DEADLINE A PROMPT REPLY IS REQUESTED. ENGLISH COMMUNICATION ACCEPTED.

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Message Attributes

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